



2026 · CALIFORNIA BANKERS ASSOCIATION · WOMEN IN BANKING FORUM

The Career You Never Planned For

Reinvention, grit, and the courage to keep going.

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Agenda

- 01** The career I planned vs the career I built
Reinvention as strategy.
- 02** Learning is a leadership discipline
Curiosity as practice.
- 03** Grit isn't grinding yourself into the ground
Persistence as discipline.
- 04** Defining moments aren't likely to be comfortable
The moments that defined a career.





The career worth having is almost **never**
the one you mapped out.

The moment everything **changed**.

The career I planned.
The career I **built**.

01



The story of a linear career can become one of the most limiting stories we tell ourselves.

Panel Discussion

Harnessing Your Data & Unleashing it's Power



AMBER ROBINSON
Senior Sales Executive
Klarivis
By Sensors, For Sensors



CHRISTOPHER HART
Chief Data Officer
Northern Bank



MEREDITH PIOTTI
Principal
WOLF



RUTHIE GLYMAN
EVP, Head of Partnerships &
Strategic Alliances
Agent IQ



Reinvention is not a detour.
It's the path.



Learning is a
leadership discipline.

02



Curiosity isn't a
personality trait.
It's your differentiator.



You can coast, but you can't
coast growth.

Grit isn't gridding yourself
into the ground.

03



What separates those who reach the top from those who plateau is **persistence.**



Grit is what's left when the
motivation is **gone.**

Defining moments aren't
likely to be **comfortable.**

04



Discomfort is the price. **Growth is what you get in return.**



What was hardest then is what I'm
most grateful for now.



Always be selling.

(yourself)





Reinvention is not a thing that happens to you. It's something you have to practice daily.

Thank you.

Get in touch

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